

### Trashing the Timesheets – A Deep Analysis Into the Pricing with Purpose Workflow

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### So, what replaces time sheets?

- Not covered
  - Price-led costing (not covered today)
  - Chief Value Officer and/or a Pricing Cartel (not covered)
- Covered tomorrow
  - Project management (The Issues List)
  - Fixed Price Agreements, Change Orders
- Key Predictive (not performance) Indicators
- After Action Reviews



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### Key Predictive Indicators



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**After Action Reviews**



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